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## REINSURANCE PRACTICE GROUP

The reinsurance industry is constantly evolving. Those participating in the industry are routinely confronted with a diverse and developing range of issues. Our reinsurance group is comprised of experienced trial lawyers who both appreciate and have a thorough understanding of the business of reinsurance and the needs of clients in that industry. For example, although we are zealous advocates, some of our representative achievements have come via commutations that not only resolve the instant dispute, but preserve the business relationship and avoid the cost of a prolonged litigation.

Our approach is uncomplicated. We collaborate with our clients to understand what drives a particular dispute and then map out a realistic strategy for achieving a resolution, which may include a comprehensive audit, positioning a dispute for resolution at the business level, negotiations among counsel, mediation or fully involved arbitration or litigation. Each engagement is unique. We pride ourselves on incorporating our clients into our team and working collaboratively to achieve a cost-effective solution.

We regularly partner with cedents and reinsurers to resolve disputes involving the full range of reinsurance issues in the United States, Europe and Bermuda. We have experience resolving disputes arising from all classes of business; including property and casualty, life, and health, accident and health and workers' compensation. Some of our recent engagements have involved the following issues:

- Division of responsibility for actions of a managing general agent
- Representations made by a managing general agent
- Compliance with underwriting guidelines
- Calculation of attachment points for aggregate protections
- A reinsurer's duty of inquiry
- Pre-hearing security
- Various issues arising from workers' compensation carve-out business
- The follow-the-fortunes doctrine
- Application of inuring reinsurance
- Various issues arising between and among pool member, pool manager and pool agents
- Choice of law concerning the issue of late notice
- Reformation / rescission / the duty of utmost good faith
- Claims administration

Ultimately, we understand that "success" is measured in many ways, and we provide our clients with a flexible platform to advance their business by resolving disputes in a professional and cost-effective manner.